### MIAMI-DADE COUNTY

### Local Market Update

SINGLE FAMILY HOMES	01/2018	01/2017	% CHANGE
Closed Sales	875	857	2.1%
Closed Sales (Paid In Cash)	261	232	12.5%
Median Sale Price	\$330,000	\$310,000	6.5%
Median % Original List Price Received	95.0%	94.5%	0.5%
Median Days to Contract	47 Days	61 Days	-23.0%
Inventory (Active Listings)	6,255	6,590	-5.1%
Months Supply of Inventory	5.9	6.0	<b>-1.7</b> %
TOWNHOUSES/CONDOS	01/2018	01/2017	% CHANGE
Closed Sales	945	874	8.1%
Closed Sales (Paid In Cash)	511	520	-1.7%
Median Sale Price	\$230,000	\$222,250	3.5%
Median % Original List Price Received	92.9%	93.4%	-0.5%
Median Days to Contract	75 Days	85 Days	-11.8%
Inventory (Active Listings)	15,573	15,111	3.1%
Months Supply of Inventory	14.2	13.4	6.0%

### BROWARD COUNTY

### Local Market Update

SINGLE FAMILY HOMES	01/2018	01/2017	% CHANGE
Closed Sales	979	982	-0.3%
Closed Sales (Paid In Cash)	220	281	-21.7%
Median Sale Price	\$345,000	\$311,250	10.8%
Median % Original List Price Received	95.4%	95.3%	0.1%
Median Days to Contract	49 Days	45 Days	8.9%
Inventory (Active Listings)	5,091	5,486	-7.2%
Months Supply of Inventory	3.9	3.8	2.6%
TOWNHOUSES/CONDOS	01/2018	01/2017	% CHANGE
Closed Sales	1,167	1,088	7.3%
Closed Sales (Paid In Cash)	681	678	0.4%
Median Sale Price	\$155,562	\$143,000	8.8%
Median % Original List Price Received	94.1%	93.6%	0.5%
Median Days to Contract	55 Days	53 Days	3.8%
Inventory (Active Listings)	8,074	8,951	-9.8%
Months Supply of Inventory	5.9	6.4	<b>-7.8</b> %

# PALM BEACH COUNTY

# Local Market Update

SINGLE FAMILY HOMES	01/2018	01/2017	% CHANGE
Closed Sales	1,103	1,146	-3.8%
Closed Sales (Paid In Cash)	442	422	4.7%
Median Sale Price	\$325,000	\$310,000	4.8%
Median % Original List Price Received	94.5%	94.1%	0.4%
Median Days to Contract	48 Days	57 Days	-15.8%
Inventory (Active Listings)	7,383	7,784	-5.2%
Months Supply of Inventory	5.2	5.3	-1.9%
TOWNHOUSES/CONDOS	01/2018	01/2017	% CHANGE
Closed Sales	911	847	7.6%
Closed Sales (Paid In Cash)	547	533	2.6%
Median Sale Price	\$170,000	\$150,000	13.3%
Median % Original List Price Received	94.3%	93.7%	0.6%
Median Days to Contract	49 Days	49 Days	0.0%
Inventory (Active Listings)	6,772	6,841	-1.0%
Months Supply of Inventory	6.2	6.2	0.0%

# MARTIN COUNTY

# Local Market Update

SINGLE FAMILY HOMES	01/2018	01/2017	% CHANGE
Closed Sales	141	127	11.0%
Closed Sales (Paid In Cash)	61	59	3.4%
Median Sale Price	\$325,000	\$333,000	-2.4%
Median % Original List Price Received	95.3%	93.8%	1.6%
Median Days to Contract	58 Days	68 Days	-14.7%
Inventory (Active Listings)	1,033	1,131	-8.7%
Months Supply of Inventory	5.0	5.8	-13.8%
TOWNHOUSES/CONDOS	01/2018	01/2017	% CHANGE
Closed Sales	80	81	-1.2%
Closed Sales (Paid In Cash)	54	51	5.9%
Median Sale Price	\$142,000	\$135,000	5.2%
Median % Original List Price Received	93.9%	94.9%	-1.1%
Median Days to Contract	49 Days	47 Days	4.3%
Inventory (Active Listings)	416	485	-14.2%
Months Supply of Inventory	4.2	5.2	-19.2%

# ST. LUCIE COUNTY

# Local Market Update

SINGLE FAMILY HOMES	01/2018	01/2017	% CHANGE
Closed Sales	322	332	-3.0%
Closed Sales (Paid In Cash)	97	120	-19.2%
Median Sale Price	\$209,250	\$187,000	11.9%
Median % Original List Price Received	96.4%	96.2%	0.2%
Median Days to Contract	38 Days	38 Days	0.0%
Inventory (Active Listings)	1,748	1,844	-5.2%
Months Supply of Inventory	3.8	4.1	<b>-7.3</b> %
TOWNHOUSES/CONDOS	01/2018	01/2017	% CHANGE
Closed Sales	57	71	-19.7%
Closed Sales (Paid In Cash)	40	38	5.3%
Median Sale Price	\$151,250	\$148,900	1.6%
Median % Original List Price Received	95.9%	95.8%	0.1%
Median Days to Contract	49 Days	37 Days	32.4%
Inventory (Active Listings)	568	584	-2.7%
Months Supply of Inventory	5.7	6.1	-6.6%